EPV MANAGING

Management and development for hotels

For owners, operators and hotel leaders who need to resolve a specific commercial or operational challenge.

01

Development Mandate

Develop the hotel model, positioning, performance and organisation within an agreed scope. EPV prepares decision support and works alongside owners and the existing leadership team as the business develops.

For example: compare service models, decide on a new direction or improve operating processes.

02

Total Health Check

Assess the hotel operation across functions. Bring commercial and operational findings together, evaluate potential causes and establish evidence-based management priorities.

When a problem is apparent but its cause or the right course of action remains unclear.

03

Executive Mandate

Take on an explicitly agreed operational leadership role for a defined period. Duties, responsibility and on-site presence are determined by the specific mandate.

When direct leadership responsibility needs to be assumed.

04

Executive Search

Fill leadership positions with overall business responsibility. A defined role profile, structured candidate assessment and a qualified shortlist provide the basis for the appointment.

For general managers, hotel directors, managing directors and comparable leadership roles.

Statutory board or director appointments are assessed separately, case by case. The scope and fee for each service are agreed before engagement.

DIGITAL PRODUCTS

Put figures in context. Structure operations and work.

GEN|RAL

Ongoing Management Intelligence

Interpret operational and financial data in a commercial context, identify material variances and establish management priorities. Complements PMS, accounting and existing hotel systems.

genral.de

AB|LE

Business assessment and expert review

Self Audit provides a structured self-assessment. Financial Health Check addresses financial questions. Where needed, EPV Verified adds a separately commissioned human review.

epv-able.de

EPV | OS

A management workspace under your own brand

A client-branded workspace for consultancies, agencies and management companies. Bring cases, tasks, evidence and decisions together in a traceable way within the agreed process.

epv-group.com/os

EPV | HOT

Hotel Operations Training

Structured training materials for day-to-day hotel operations. Designed for internal use by managers and teams, with clear learning content and materials to deliver the training.

epv-group.com/hot

EPV | VOICE

Personal assistance and client contact

AI assistance for business leaders and client contact: understand enquiries, answer from approved information and prepare next steps. Standalone or with EPV | OS; scope and technical integration are assessed individually. VE|RA is the voice used by EPV.

epv-group.com/voice



Fernando Santoro

MANAGING DIRECTOR

Your personal contact for management, business development and EPV products.

managing@epv-group.com